

Nexstair Technologies LLC

RSP · PRE-BID RESPONSE SUPPORT · US SLED PRACTICE

CASE STUDY · RFI 27-64

City of College Park Georgia

Public Works Operational Efficiency & Organizational Assessment

SOW DECODE · COMPLIANCE MAPPING · RESPONSE PACKAGE

Nexstair Technologies provides Resource Support Partner (RSP) services to a US Prime Contractor responding to the City of College Park's RFI for Public Works operational and organizational assessment — covering six divisions including Administration, Highways & Streets, Sanitation, Stormwater Utility, Water & Sewer, and Buildings & Grounds/Parks.

CLIENT CONTEXT	
Client:	City of College Park, Fulton County, Georgia
Opportunity:	RFI 27-64 · Public Works Operational Efficiency Assessment
Our Role:	Resource Support Partner (RSP) · Pre-Bid Response Support
Engagement:	Masked technology support to US Prime Contractor
Type:	RFI — Market Research (precursor to future RFP)

6	11	RFI	Aug 7
PW Divisions Assessed	Response Items Addressed	Market Research Precursor	Submission Deadline

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Executive Summary

The City of College Park, Georgia issued an RFI seeking consulting firms' qualifications and methodological recommendations for a future operational and organizational assessment of its Public Works Department. While not a competitive bid, this RFI response positions the prime for the anticipated RFP — demonstrating methodology, relevant experience, and understanding of municipal public works operations across six divisions.

Nexstair engaged as Resource Support Partner — providing RFI decode, response structuring, methodology documentation, and positioning narratives to strengthen the prime's visibility before the formal RFP is issued.

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The Challenge

College Park's Public Works Department spans six divisions — Administration, Buildings and Grounds/Parks, Highways and Streets, Sanitation, Stormwater Utility, and Water and Sewer. The City needs to understand how consulting firms would structure an operational efficiency and organizational assessment before issuing a formal RFP.

Key Response Items Addressed

- Firm qualifications and relevant experience in local government public works assessments
- Methodology for evaluating a multi-division Public Works Department across 6 operational areas
- Stakeholder engagement techniques — interviews, surveys, and field observation approaches
- Data and records requirements from the City, and typical deliverables produced
- Performance measures, benchmarking practices, and innovative technology recommendations
- Realistic project timeline and general budget range for planning purposes
- Recommendations on scope and procurement approach for the future RFP

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Our Solution — Pre-Bid Response Support

Workstream	Description
RFI Decode & Analysis	Analyzed all 11 requested response items, mapped them to consulting methodology frameworks, and identified positioning opportunities for the prime.
Response Structuring	Organized the prime's response to address each item with clear methodology, relevant examples, and actionable recommendations.
Methodology Documentation	Drafted operational assessment methodology covering staffing analysis, process mapping, fleet utilization review, technology assessment, and performance benchmarking.

Positioning Narratives	Crafted experience narratives emphasizing the prime's municipal public works track record and differentiators.
Secure Delivery Model	Prime-controlled communication, sanitized work packets, NDA controls, and offshore support boundaries.

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Results & Outcomes

Primary Outcome

A structured RFI response positioning the prime as a credible, methodology-driven firm ready for the anticipated formal RFP. The response addressed all 11 requested items with clear methodology, relevant examples, and actionable recommendations.

- **RFP Pipeline Positioning** — Prime now visible to College Park procurement before the competitive phase, establishing credibility and methodology familiarity.
- **Methodology Framework** — Six-division assessment methodology documented and reusable for future municipal public works opportunities.
- **Stakeholder Engagement Model** — Interview, survey, and field observation framework ready to deploy on the future RFP response.
- **Benchmarking & Innovation** — Performance measures, KPIs, and technology improvement recommendations documented for the City's planning use.
- **Reusable RFI Framework** — Response model now a template for future municipal consulting RFI opportunities across Georgia and the Southeast.

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About Nexstair Technologies

Nexstair Technologies LLC is a Wyoming-registered IT services company delivering AI automation, web development, SEO, and digital infrastructure as a Resource Support Partner (RSP) to US prime contractors pursuing SLED opportunities. Operating from a delivery center in Islamabad, Pakistan with US coordination in Casper, Wyoming — NDA-first, masked engagement, no direct client contact.

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